

Resume Jos Sweens



Personal details

Place and date of birth:
Marital status:
Children:
Other data:

Eindhoven (NL), March 24, 1966
de facto couple (cohabitation)
one daughter, born July 1, 2003
drivers license (B) and owning a car



Profile

After various operational sales functions, I have been specialising in process improvement for the last 15 years: I find motivation in the journey much more than in the destination. In both my profession as well as in my volunteer work. I like to operate at the interface of strategy and operation. I set out a path to reach a goal. An unusual and unobvious combination of analysis, structure, profundness and accuracy on one side, and creativity, inventiveness and out-of-the-box thinking on the other, reflects what I stand for.

I reach my full potential in small or medium sized organisations, informal, with short lines, a dynamic atmosphere and an openminded attitude. The drive to excel and be distinctive is intrinsically present, people are solidary towards eachother and yet the style is sober. I am an independent worker on basis of 'a promise is a promise'. At the same time I am involved and subservient to the organisation and the people that are part of it. The job determines the method, the method does not determine the job. Practical customisation therefore, instead of sightlessly applying generic and all too often theoretical formats or templates. When in a managerial positon, I like to be a coordinating foreman.



Working experience

February 2021 – present
September 2017 – September 2020

Owner Ameliore
Process Lead
(Saint-Gobain Building Distribution, NL)

January 2013 – September 2017

Project Manager Business Support
(Galvano Groothandel, NL)

July 2004 – January 2013

Manager Sales Support
(Galvano Groothandel, NL)

July 2001 – July 2004

Sales Manager Installers Market
(Galvano Groothandel, NL)

April 2001 – April 2004

Sales Manager
(Teijin Kasei Europe, NL)

November 1994 – April 2001

Product & Accountmanager
(TerraTech / Mineralen Kollée, NL)

March 1991 – November 1994

Sales Executive
(SPSS Benelux, NL)



Education

HBO Module Business Processes (part of HBO Business Administration)
HEAO – Commerciële Economie (Marketing & Market Research)
VWO



Hobbies & additional activities

Cooking, gardening, music and field hockey. Because I greatly value the liveability of the local community, I am involved in a large number of local initiatives such as theatre (AK de Smeltkroes), carnival (CV De Muuzevangers) and the field hockey club.



ameliore.nl

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